

Brussels, September 1st 2016

To all Fischbein customers in Poland

Dear Sir,

Fischbein wants to confirm you the commercial policy of Fischbein Company is to deal only with one Authorized Distributor in Poland.

The mission of this Authorized Distributor is to promote, to sell, to keep an inventory and to service the whole Fischbein product range locally.

For Poland, since more than 20 years, our sole official Authorized Distributor has been the ALIMA group of companies (Alima-Pack and Alima-Bis) located in Sroda Wlkp.

Fischbein is extremely happy with their support and realizations.

We want to be sure all final customers in Poland get the original genuine Fischbein and Saxon machines, first quality service and only genuine spare parts to get the utmost performances of their high quality Fischbein and Saxon machines. This is the reason for us to cooperate with only one reliable distributor. We certainly intend to continue this policy and if necessary to go to court in case of copies or infringement of our intellectual rights.

Benefits of cooperation with the Authorized Distributor- ALIMA PACK

- The whole staff of Alima is regularly technically and commercially trained in our European headquarters in Brussels – Belgium to professionally sell and more important to professionally service the whole range of Fischbein & Saxon machines.
- All the members of Alima are aware and informed about the latest technological improvements on our machines.
- They keep a large stock of machines, genuine spare parts and first quality consumables in their warehouses in Sroda Wklp to procure you a delivery in a minimum of time to avoid any production stop.
- We guarantee you they are servicing your equipment with original spare parts and thus extending the lifetime of your high performance Fischbein & Saxon machines. Be aware that Fischbein & Saxon machines that have been serviced with non original spare parts are completely losing their original Fischbein warranty. But furthermore it can irremediably damage your machine resulting in much shorter lifetime...
- Alima can provide you with other important benefits like: original EC certificates with the machines to guarantee the machines fulfill 100% of the severe EC safety legislation, instruction manuals in Polish language, free tests with various machines....

Consequently, Fischbein recommends you to deal with its sole Authorized Distributor in Poland: Alima Pack for any project with Fischbein & Saxon bag closing machines.

Get the best support for the best machines!

We remain at your entire disposal for any further question on the Fischbein organization in Poland, in Europe and even in the world.

Yours faithfully,


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